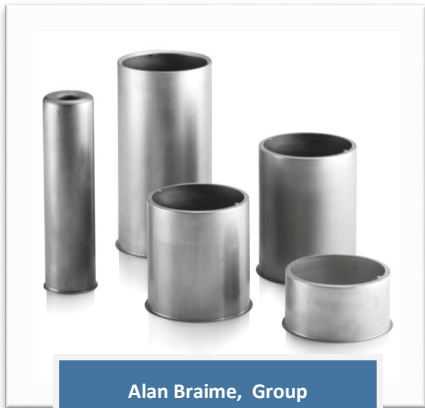




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Alan Braime, Group Commercial Director, Braime Group.

"DCS were excellent throughout, particularly in communicating with different areas of the group, many operating in different time zones."

Braime Group

The Braime Group comprises of two core segments:

Braime Pressings Ltd: A manufacturer of deep drawn metal presswork, sub assemblies and robotic technology.

4B Braime Components: Specialises in the distribution of material handling components and monitoring equipment. With subsidiaries in Europe, America Asia and Australia and a worldwide network of distributors, 4B exports to over 50 countries.

As the company has grown and become more complex, with its global infrastructure, it became apparent to the Commercial Director, Alan Braime, that their current email system was hindering their day-to-day running of the business and contacted DCS for some recommendations.



Microsoft Partner

Silver Server Platform
Silver Midmarket Solution Provider

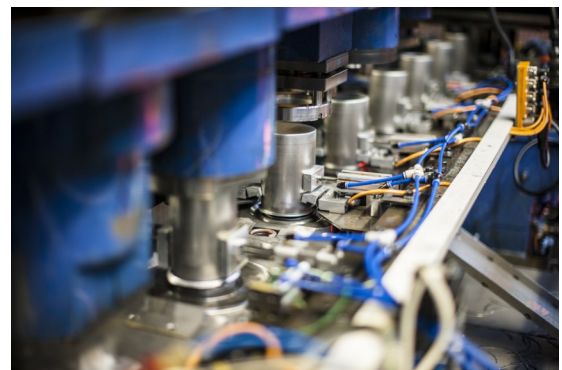


Why change to Office 365?

After an audit of their business requirements by the DCS team, it highlighted that their current email system, which was supported by POP3/IMAP in the US, needed to be changed. Their decentralised email system was causing many issues; different formats of email addresses, no centralised address book, unsecured local data and limited support across devices, language barriers and time differences.

So why Office 365?

- A single, secure and scalable email platform for the entire organisation, for approx. 100 users across 7 sites (UK, USA, France, Africa, Australia, Asia and Germany).
- Continued service in the event of a datacentre outage on a global level, with 24/7 support.
- Global address book.



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DCS

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Why DCS?

Alan Braime expressed that he “chose to work with DCS because they have a lot of experience of working with Office 365. They clearly understood the problems we faced, our key project objectives and were able to put together a clear plan about how to best move us onto a new platform.” He also commented that

- DCS managed the transition to the new email system, including the migration of data from our old Exchange Server to Office 365 seamlessly, with no disruption to mail flow.
- DCS’s robust planning enabled us to communicate the changes to all of our users, in all time zones and languages, so we could manage their expectations.

Benefits and beyond

- **All mailbox data is secure** for everyone and can be monitored and controlled by the company.
- **99.9% guaranteed up-time**, with less reliance on vulnerable local internet connections.
- **Emails are accessible** from almost any device, in any location at any time.
- **Easily quantifiable and manageable costs**, apportioned to regional and departmental cost centres.



“The move to Office 365 has given us significant benefits, most importantly bringing the whole group on to one reliable email platform. We achieved the project on time and within budget but the most pleasing aspect was that DCS were very effective in minimising disruption.” Braime Group



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