Unlock your business potential and accelerate growth

pegasus

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BUSINESS
Cloud

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"*Opera 3 really is the backbone of our business ... And by deploying Opera 3 in the Cloud we are set to derive additional benefits in terms of cost savings, responsiveness and scalability.*"

Mike Stapley, Director, GRA Ltd (Greyhound Racing Association)

What if …

You could implement a complete business solution to manage your financial, supply chain, payroll & HR and business intelligence needs?

You could access this solution on your mobile devices?

You could enjoy lower cost of ownership with only minimal upfront investment?

You could unlock business information and transform it into valuable intelligence?

This solution was easy to use and maintain?

This solution helped you to make smarter business decisions?

You had the full support of a dedicated Pegasus Partner?

Well, you can… with Pegasus Business Cloud.

To find out more **contact us on 0800 919 704** or at **info@pegasus.co.uk**

To watch product demos or to hear what our customers say, go to **www.pegasus.co.uk**

Why cloud?

When you move to Pegasus Business Cloud, you can access a complete business solution online, at the office or on mobile devices, anytime, anywhere.

And with your complete business solution online, you no longer need local servers, storage or networking, freeing up valuable office space, reducing associated costs, and eliminating security and back-up issues.

All of these costs and security concerns are replaced with a simple monthly fee to access your online business solution.

Cloud computing means you no longer have to buy network hardware or software, these all become a service that you pay for on a monthly basis. With this online solution comes flexibility and adaptability, you can add users and applications at any time.

Pegasus Business Cloud offers a way to modernise your business quickly, easily and cost effectively.

It allows you to adapt to the changing nature of technology as we move to an ever increasingly mobile way of working, to give you a competitive advantage.

Here are the facts:

In a survey by the Aberdeen Group, they identified the key drivers to implement cloud solutions:

- 31% noted a need for collaboration across an increasing number of locations

- 24% were looking for an application that could scale with their business

- 24% were looking to significantly reduce IT costs

- 22% noted that dated technology was limiting their organisation's ability to respond more quickly

Source: Aberdeen Group, "The Benefits of Cloud ERP:
It's about transforming your business" August 2013

Pegasus Business Cloud provides the ideal solution to the needs identified in this survey.

Reasons to choose Pegasus Business Cloud

Reduce your total cost of ownership
No need to upgrade your hardware or IT infrastructure and no local servers are required.

Ensure security and reliability 24-7
Data is UK hosted in an IS0 27001 secure data centre with back ups to a second UK based data centre.

Share data across your business
With your software hosted in the cloud you have access to your data anywhere at anytime which means you can query and report on this data on a range of devices. Ideal for a mobile workforce.

Accelerate implementation
You'll be up and running quickly with local support from your Pegasus Partner.

Pay monthly with no up-front cost
You pay monthly and reduce overhead costs.

Flexibility to grow
Opera 3 is scalable so new users and applications can be added quickly and easily to support business growth.

Support and training from a local Pegasus Partner
You are not alone. Your Partner is on hand to provide training and support.

Integrates with your Windows applications
Microsoft Office 2013 is included as standard. You'll get Outlook, Word and Excel running in the cloud.

"By switching to Opera 3 in the Cloud, not only have we benefited from Opera 3's core features such as brilliant, detailed reporting and live visibility of stock eliminating our need to shut down production for an annual stock-take. We now have greater visibility of our costs."

Susan Moore, Company Secretary and Director, A.Warne & Company Ltd

Pegasus: improving the way you work

Pegasus is one of the UK's leading suppliers of accounting, business and payroll software.

We have developed innovative software solutions which offer real business benefits and value to our customers, achieved through over 30 years' experience.

And during that time our achievements have been recognised through awards including FD's Excellence Award 2014, Finalist in the Payroll World Awards 2014 and Business Intelligence Software Satisfaction Award 2013.

Over 20,000 small and medium-sized companies across the UK and Ireland currently benefit from our in-depth understanding of the challenges faced by businesses across many sectors.

Our products are sold and supported through a nationwide network of highly skilled, independent, dedicated local specialists who provide the highest levels of quality service and support.

These Partners guide you through the entire process, from pre-sales consultation to implementation, training and after-sales service and support.

And you have the comfort of knowing that Pegasus is part of Infor, one of the world's leading enterprise solutions providers. With offices in 41 countries helping 73,000 customers in more than 200 countries and territories.

infor

Understanding your business challenges: growth doesn't have to be difficult

We have developed award-winning Opera 3 to help you meet the particular challenges you face as a small or medium sized business.

Opera 3 powered by Pegasus Business Cloud has been designed to:

- Speed decision making based on accurate information

- Enable you to operate in a multi-site environment and share real-time information

- Provide a single integrated system

- Improve visibility across your entire business

- Handle payments in multiple currencies if you trade internationally

- Simplify and automate your payroll processes with HMRC PAYE Recognised software

- Reduce customer debts and improve your cash flow

Powered by
Pegasus Business Cloud

" Opera 3 is an integral part of our business and the insight we gain from it adds an immense amount of value as we pursue our growth plans."

Ashley Holmes, Financial Director, Penny Hydraulics

Financials

Financials are at the core of any business, and Opera 3 has been developed to bring clarity and understanding to those financials. Opera 3 tracks revenue and payments; brings visibility to cash flow; helps understand profit generation; and gives the ability to output reports directly to Excel®.

Sales Ledger
Opera 3 Sales Ledger allows statements, invoices and debtor letters to be sent by e-mail. Sales information views are customisable. It handles customer profiles, trading terms, invoices, credit notes, receipts, refunds and adjustments as well as catering for multiple currencies.

Credit Management Centre
Reduce customer debts and improve cash flow with the Credit Management Centre. It's integrated with the Sales Ledger and provides dashboard views for effective credit control, making it a one stop shop for all your credit control needs.

Purchase Ledger
Opera 3 enables secure management of supplier transactions from start to finish, and helps improve cash flow with comprehensive payment routines, e-mail remittances and average creditor days calculations.

Nominal Ledger
Nominal Ledger gives in-depth analysis at transaction level of account, type, sub-type, cost centre and two further user-definable levels. You'll have access and in-depth analysis at transaction level for the past 7 years.

Cashbook
Transactions can be posted directly from the Financials to the Cashbook, while the reconciliation function allows posting of unexpected entries, interrogation of transactions and saving of incomplete reconciliations.

Multi-Currency
Opera 3 can handle unlimited currencies per transaction type as standard, and calculate and record exchange rate fluctuations.

Costing
Opera 3 Costing allows you to track job costs and revenues against budgets, and those costs can be broken down across multiple categories so you stay in control.

EC VAT
Opera 3 defines and maintains information for producing EC Sales Lists (ESL) and Supplementary Declarations (SD).

Fixed Assets
Opera 3 Fixed Assets enables multiple asset types to be managed, depreciation rates tracked and correct net book values maintained.

VAT 100 online filing
Online Filing Manager supports the quick, secure and accurate online submission of the VAT100 Return and is recognised by HMRC.

Supply Chain Management

Opera 3 is a powerful tool for retaining customer loyalty and increasing levels of customer satisfaction by enabling you to respond quickly and efficiently to customers' demands. It has been developed to integrate sales orders, purchasing and stock with the relevant financial information, and automate the delivery of your customers' orders.

Sales Order Processing
Opera 3 generates sales documents and checks for customers' special price lists, discounts and credit limits. It offers batch processing of documents with the ability to e-mail all documents within the sales cycle. And it offers a Global Price Changes utility, making it easy to maintain pricing information.

Purchase Order Processing
Opera 3 generates all documents through the purchase process. Multiple supplier documents can be optimised to create a single document for progression to a purchase order, and it enables matching of receipts and supplier invoices to the purchase order to control stock and financial management.

Stock Control
Opera 3 caters for various costing methods and multiple warehouses. It allows you to apply different cost and selling prices, with minimum stock and re-order levels for each warehouse, giving you greater control over your

stockholding. It offers landed costs functionality for adding freight, import duty, insurance, warehousing etc to your stock, to reflect the true profitability of your stock sales.

Stocktake
The Stocktake application gives you a true picture of your stock. It extracts product information from Stock Control, allowing stock items to be allocated to worksheets for counting, and gives the ability to make corrections and adjustments.

Bill of Materials
Opera 3 provides fast and accurate manufacturing information including: work in progress, assembly structure detail, batch/serial item location and assembly cost reports. It features automatic works order generation from sales orders or re-order levels, batch works order progression and a comprehensive enquiry facility.

Business Intelligence

Opera 3 has been developed to provide powerful business intelligence that could transform the way you view your business.

Pegasus XRL
Award-winning Pegasus XRL links Microsoft Excel® with Opera 3, enabling you to export live financial data into a spreadsheet so that you can view and manipulate complex reports in a familiar environment. You save a vast amount of time and avoid the input errors common in manual data entry.

Ease of use
Pegasus XRL appears as an additional menu item in Excel. The XRL Wizard will help you create reports by extracting data into Excel. Simply select the Company which you want to extract data for, identify the area of the system you are interested in (such as Sales, Stock, Costing, Payroll, etc.) and choose the fields. Any Excel user, regardless of broader technical awareness, can quickly learn how to use XRL Wizards to create bespoke reports and analysis, often with just a few mouse clicks. Plus, it's all written in simple English so that you don't have to work with technical jargon.

Reporting power
With XRL you can create links between the data in Opera 3 and cells in a spreadsheet so that you can produce Management Reports such as P&L and Balance Sheets in Excel, to present up-to-date, accurate information which is based on the live data within Opera 3. Further reporting power is provided by multi-dimensional analysis tools such as Cube Analysis and shortcuts to Excel Pivot Tables.

Drilldown
Not only can you export data into Excel, but you can also interrogate those fields and drill down to the transactions behind them. For example, a Turnover Value for a customer can be interrogated to extract invoice numbers and then further so that you can see the stock items which make up that invoice. The real power of this would be seen if you were asked to explain a value on a spreadsheet such as "Total Debtors": using drilldown to investigate the transactions behind the field, you would have an immediate answer.

Writeback to Opera 3
The Data Send facility in XRL allows you to take information prepared in Excel and write it back into Opera 3. Information such as Nominal Budgets, Price Lists and Stock Adjustments can be entered with minimal effort.

Pegasus XRL highlights
- Multiple Opera 3 database tables can be interrogated onto a single Excel worksheet
- Cube Analysis for multi-dimensional reporting
- Dynamic write-back facility for Nominal budgets, price lists and stock adjustments
- Progressive drilldown from Excel to the live underlying Opera 3 transactions
- Access to data is controlled by Opera 3 security settings

Payroll & HR

Enjoy the many features of our award-winning Opera 3 Payroll & HR to save you time and effort. Finalists in the 2014 Payroll World Awards, Opera 3 Payroll & HR has HMRC PAYE and RTI Recognition and fully caters for the submission of Real Time Information and auto enrolment of pensions.

Scalable
Opera 3 Payroll's scalability provides the power and flexibility to grow with your business, with its multi-company capability and fast processing speed making it equally at home in a payroll bureau.

Processing your payroll
Opera 3 Payroll fully caters for the submission of Real Time Information to HMRC, including the Full Payment Submission (FPS), with full adherence to HMRC specifications.

It also handles pension auto enrolment, from categorising your workers and auto enrolling them, to managing employer and employee contributions and handling opt-ins and opt-outs.

Pension Provider Integration NOW: Pensions and NEST (National Employment Savings Trust)
Opera 3 Payroll will simplify and automate the auto enrolment processes. The integration with NOW: Pensions and NEST allows you to create the necessary employee enrolment information and pension contribution files, ready to submit to those pension providers.

Online Filing Manager
Pegasus Online Filing Manager enables quick and easy electronic RTI submissions via the Government Gateway. Its easy, step-by-step format guides you through the process, while HMRC PAYE Recognition ensures your data entries, fields and formats are correct.

Personnel
Opera 3 provides for accurate, detailed and up-to-date employee information, enabling efficient management of all employee-related processes, including: recruitment, retention, training, disciplinary actions, absenteeism, job changes and salary updates.

- Opera 3 Payroll & HR can also be used stand-alone
- Submit Real Time Information to HMRC
- Mobile access to employee data with the Pegasus Web Xchange and Payroll Self Service
- Weekly, fortnightly, four-weekly and monthly paid employees can be maintained all on one company
- E-mail payslips and P60s
- Extensive employee profiles, companies and employees
- Employee payment details and payslip images held for up to 999 pay periods
- Payslips from past periods can be reprinted at any time
- P32 Processing, consolidation and payment recording
- Autopay, BACS, cheque and cash pay methods are supported

- Automatic management of Student Loan repayments
- Directors' National Insurance calculations
- Multiple pension scheme management
- Track key changes with the Audit Log
- Calculation of SSP, SMP, OSPP, ASPP and SAP with complex legislation built in
- Shared Parental Pay (ShPP)
- Automated processing of Attachment Orders
- Accommodates retrospective NI changes
- Calculates holiday pay across year end
- Timesheet import facility
- Definable reports and payslips
- Group password control and menu level access restriction
- Links to Nominal Ledger, Cashbook, and Pegasus XRL

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Offering you more options
In the cloud or on premise?

Award-winning Opera 3 has been developed to bring clarity and understanding to your business. It is a powerful tool for retaining customer loyalty and provides advanced business intelligence that could transform the way you view your business.

You can enjoy all the benefits of Opera 3 installed locally on your premises.

Alternatively you can add to the power of Opera 3 by accessing it via Pegasus Business Cloud, bringing the advantages of mobile access, lower cost of ownership and easy maintenance.

The table opposite shows the Opera 3 applications available on the Pegasus Business Cloud and installed locally on your premises.

And of course all of this comes with the full support of a dedicated Pegasus Partner..

To find out more about unlocking your business potential with Opera 3 powered by Pegasus Business Cloud **contact us on 0800 919 704** or at **info@pegasus.co.uk**

To watch product demos or to hear what our customers say, go to **www.pegasus.co.uk**
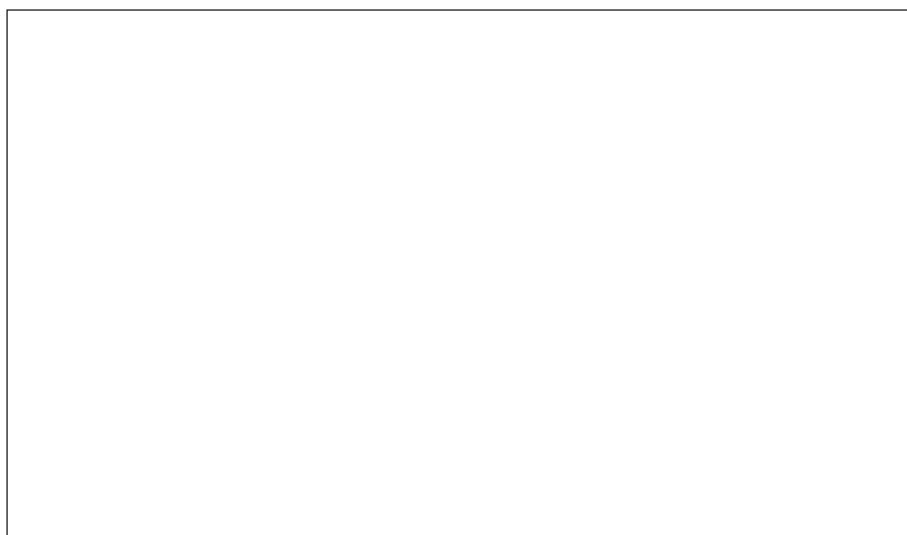
"Opera 3 has proved to be a good, reliable easy to use system… reports can be easily tailored to provide better visibility into how the club is performing."

Nick Nolan, Finance Manager - Royal Wimbledon Golf Club

Pegasus Business Cloud versus on premise

Opera 3	Pegasus Business Cloud	On Premise
Financials	★	★
Supply Chain Management	★	★
Payroll & HR	★	★
Pegasus Online Filing Manager	★	★
Pegasus XRL	★	★
Reporter	★	★
Pegasus Dashboards		★
Pegasus Instant Messenger (PIM)		★
Scheduler & Notification Services	★	★
CRM / Service & Helpdesk Management	*coming soon*	★
Document Management	*coming soon*	★
Pegasus Web Xchange	*coming soon*	★
Payroll Self Service	*coming soon*	★
Office 2013 Professional*	★	
Support from a local Pegasus Partner	★	★

*Microsoft Word, Excel, Outlook