



DEANS COMPUTER SERVICES PLC

## “Efficient, Responsive, Trustworthy”



**Mark Pears, Financial Director, LiteTask**

“We are not sold anything we don't need, and my time is better spent on the business rather than worrying about computers and reports. Any problem - it's a phone call away”.

### Litetask

Litetask is based on the outskirts of North East Leeds in Seacroft, employs 12 staff and generates over £3 million turnover. For over 42 years, the company has been designing energy efficient light sources and control gear for commercial UK businesses, working closely with Architects and Consultants.

One of the leading independent lighting designers in the UK, projects include University of Leeds, University of York, Brynmor Jones Library, Grosvenor Casino and KFC.

When Mark Pears, FD took on his role 15 years ago, he identified that their software was rigid, and PCs and servers unable to support the business. Their current supplier provided no dedicated support team or understood their business needs.

However, their financial software which was 'Pegasus Senior' did work well and it was a natural step to retain and upgrade the system.

### Why Opera?

Pegasus recommended DCS as a local reseller of Opera, and in Mark's words “we haven't looked back”.

- Opera is easy to use and familiar to Microsoft in 'look and feel', as well as integration features.
- Opera's stock control, sales, purchasing and reporting provides us with everything we need.
- Easy to extract data to Excel for financial reporting.



### Why DCS?

A 13 year growing relationship speaks for itself. Mark says that “when I researched the marketplace, it wasn't focused on price as customer service is key to us. We were so impressed with the staff and quickly moved our business to DCS”.

- DCS is an extension of our team; understand our business, dedicated support, efficient, knowledgeable and reliable staff.
- DCS will not sell us anything we don't need - trustworthy.
- Customer Service is key, and the team are reliable and give us 'peace of mind'.

**“Computer systems are vital to our business, and there is no way I would move away from DCS as the customer service is 'second to none' - excellent response times, understand our needs and resolve any problem quickly” LiteTask**



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