

“Professional Friendly Support”



Susan Parrish, Managing Director, Snugpak Ltd

“In order to grow and manage our business, IRIS Exchequer was crucial and Deans Computer Services made the transition seamless and stress free”

Snugpak Ltd

A Yorkshire based company, with strong roots since the 1970's, Snugpak is a worldwide brand providing resilient insulated outdoor clothing and superior compact sleeping bags. They have an extensive customer base, supplying both clients with interests in the outdoors and military.

International growth has been recognised twice with the prestigious Queen's Award For Enterprise in International Trade. With innovative products manufactured in their UK Mill and overseas, the passionate team of 55 work collaboratively with colleagues, clients and suppliers to meet the practical and environmental needs of their customers.

As the company continued to expand, their previous system was unable to provide the required level of reporting detail and visibility on stock.

Why Exchequer?

Susan Parrish, Joint MD, had reviewed various software solutions before attending an Exchequer presentation at DCS. Once she had seen its powerful features, it was a “fait accompli”.

In Susan's words “it gave me everything I needed and more...”



Why DCS?

- DCS understood both our business needs and the system inside-out.
- A smooth transition of data and set-up - delivered on time as promised.
- The implementation, practical on-site training and post ongoing support is excellent.

Benefits and beyond

- Saves time - reduces duplication of tasks.
- Transformed the buying process - real-time access to data has facilitated stock and sales forecasting.
- Monitor business performance - full overview of the business inside and out, to react quickly to change.

“I have worked with DCS since 2001 and we continue to use their expertise. The team have a helpful, friendly approach and their absolute professionalism is second to none. I would not hesitate to endorse them for their knowledge and faultless support” Snugpak Ltd

